

Commission
Structure



At Exclusive we believe in a straightforward and fair commission split
 We pay you **40%** of the **GROSS** commission we receive from the lender and **40%** of the **Gross** broker fee charged compared with the industry average of 50% of the net commission and gross

For Example:

Commission split based on a £15,000 Loan on **our** commission structure

Day 1 commission at average of 3.5%	£525.00
Broker fee (average fee of 10% of loan amount)	£1500.00
Total Commission received	£2025.00
40% of gross commission paid to introducer by ourselves	£810.00

Commission split based on £15,000 loan **on typical market commission** of 50% of the net figure

Day 1 commission at average 3.5%	£525.00
Broker fee (average of 10% of loan amount)	£1500.00
Total commission received	£2025.00
<i>Less processing costs (average costs estimated)</i>	<i>£495.00</i>
50% of the net commission paid to introducers by others	£765.00

Most packagers offer you 50% of the net commission they receive with average loan processing costs of £495 coming off the overall commission and fees they receive from the lender. Also if your client cancels their loan within 6-12 months then they will also claw back the commissions paid to you as the lender will have from them.

This type of arrangement is not only bad for your cash flow but it can also be open for abuse with processing costs being exaggerated from packagers trying to make the most from your clients. With **our** commission structure you know exactly what you're getting from day 1 and we don't claw back any of your commission if your clients cancel.

If you would like any more information on your products and services then why not give us a call and see how we can help you make the most of your enquiries today.

Call us now on **0844 800 5430** or visit us online at
www.exclusivefinanceuk.com

Commissions are only paid upon successful completion of finance